

NPSP: Major Gift Enhancements

Whether or not you're using Engagement Plans or Levels, you can take advantage of new fields and enhancements for tracking Major Gifts as of NPSP 3.81.

This article contains these sections:

- Renamed Objects and Fields
- New Opportunity Fields
- New Opportunity Page Layout

Renamed Objects and Fields

As of NPSP 3.81 (<https://github.com/SalesforceFoundation/Cumulus/releases/tag/rel%2F3.81>), the Grant Deadlines object has been renamed to **Deliverables**, as this object is applicable to both Grants and Major Gifts. In addition, the fields on the object have been renamed to be less Grant-specific.

❗ IMPORTANT: *If you have mail merge templates that use these fields, please review them to update to the new label values.*

Old Field Label	New Field Label	API Name
Grant Deliverable Close Date	Close Date	np__Grant_Deliverable_Close_Date__c
Grant Deadline Due Date	Due Date	np__Grant_Deadline_Due_Date__c
Grant Deliverable Requirements	Requirements	np__Grant_Deliverable_Requirements__c

New Opportunity Fields

These Opportunity fields are new to NPSP:

- **Ask Date**
- **Closed Lost Reason**
- **Gift Strategy**

All fields should be visible. Go to **Setup | Profiles** and edit the profiles for all users who will work with Major Gifts to ensure that the **Read Access** and **Edit Access** boxes are checked for each new field. If you're not sure how to enable these fields, please refer to NPSP: Enable New Features (/articles/Resource/NPSP-Enable-New-Features?

popup=false&navBack=H4sIAAAAAAAAAIuuVipWslLyzssvz0INSU_1yM9NVdJRygaKFSSmp4ZkluSA-KVAvn58aaZ-NkyhPpCDqqs2FgCHRwp0TQAAAA).

Renamed Opportunity Fields

Some fields have been renamed to be less Grant-specific:

Existing Field Name	New Field Name
Next Grant Deadline Due Date	Next Deliverable Date
Previous Grant Opportunity	Previous Grant/Gift Opportunity
Grant Program Areas	Program Areas

New Opportunity Page Layout

If you don't already have a record type for Major Gifts, you can create one and assign the new Major Gift page layout to that record type.



(http://creativecommons.org/licenses/by-nc-sa/3.0/deed.en_US)

This work is licensed under a Creative Commons

(/_ui/core/userprofile/UserProfilePage?u=00580000008mIFIAAA) Attribution-NonCommercial-ShareAlike 3.0 Unported
(/_ui/core/userprofile/UserProfilePage?u=00580000008mIFIAAA) license (https://creativecommons.org/licenses/by-nc-sa/3.0/deed.en_US).
salesforce.com



(/)

brought to you by

